

Certiport Executive Bio

Raymond T. Kelly

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Professional Profile:

Prior to joining Certiport Ray was the Senior Vice President for Client Services and Sales at Prometric, a global leader in technology-enabled testing and assessment services, and a division of Educational Testing Services (ETS). Ray joined Prometric in 2005 to head up Global Sales and Marketing. In 2006, his role was expanded to include responsibility for client services and all industry-oriented business functions within Prometric. All revenue generating resources, marketing, technical sales support and paper-based testing operations within Prometric reported to Ray. While at Prometric, he oversaw the integration of the sales and client services functions resulting in improved customer focus, enhanced service levels and increased revenues.

Prior to joining Prometric Ray held several executive positions with companies in the technology and education industries, including ExecuTrain Corporation, a global IT training provider, where he was appointed CEO in 2002. Ray's career began in 1979 with NCR Corporation in London, England, as a computer programmer. He later served as NCR's Vice President for the Retail Division, developing and growing the Wal-Mart account to become the company's largest worldwide client. Ray led the team that sold and implemented the world's largest commercial computer, used to manage Wal-Mart's Inventory Systems. He was later recruited by Hewlett-Packard to develop and lead the Retail Industry Organization, where he achieved significant revenue and profit growth. Ray later became the Chief Marketing Officer for PRG, a publicly traded services company and the Senior Vice President of Sales for Mentergy Corporation, a publicly traded e-learning provider.

Education:

Ray earned his Masters Degree in Business Administration with distinction from the Keller Graduate School of Management of DeVry University. He also has a degree in Computer Science from the University of Coventry in England.

Additional Information:

Ray has served on the board of directors of several companies and foundations. Ray has been instrumental in driving the renaissance in professional certification and served on the board of the Information Technology Certification Council, and the U.S. Public Policy Committee for CompTIA. He founded and served as chair of the board for The Cancer Challenge, one of the leading charity events in the United States. Ray is also an accomplished soccer player and has been a successful and nationally licensed coach for almost 20 years.